



## **ZENN Motor Company Inc.**

**Condensed Interim Consolidated Financial Statements**

**For the Three and Six Months Ended March 31, 2012**

**(Unaudited)**

### **Notice to Reader**

The accompanying unaudited condensed interim consolidated financial statements of ZENN Motor Company Inc. (the "Company") for the three and six months ended March 31, 2012 have been prepared by management and approved by the Board of Directors of the Company. These statements have not been audited, reviewed or verified by the Company's external auditors or any other accounting firm.

**ZENN Motor Company Inc.**  
**Unaudited Condensed Interim Consolidated Statements of Financial Position**  
**As at March 31, 2012 and September 30, 2011**  
**(in Canadian dollars)**

	Notes	March 31, 2012 (unaudited)	September 30, 2011 <sup>(1)</sup> (audited)
<b>Assets</b>			
<b>Current</b>			
Cash		\$ 759,650	\$ 915,165
Short-term investments		15,000	765,000
Prepaid expenses and sundry assets		150,467	108,455
Current assets of discontinued operations	5	153,707	158,402
		<b>1,078,824</b>	1,947,022
<b>Property and equipment</b>			
EEStor technology rights	6	2,303,275	2,303,275
Investment in EEStor, Inc.	7	8,724,229	8,674,771
Long lived assets of discontinued operations	5	66,523	81,900
		<b>\$ 12,179,367</b>	<b>\$ 13,017,710</b>
<b>Liabilities</b>			
<b>Current</b>			
Accounts payable and accrued liabilities		\$ 205,960	\$ 513,816
Current liabilities of discontinued operations	5	319,455	338,101
		<b>\$ 525,415</b>	<b>\$ 851,917</b>
<b>Shareholders' Equity</b>			
Share capital		\$ 52,398,685	\$ 52,398,685
Contributed surplus		4,413,309	4,134,763
Deficit		(45,158,042)	(44,367,655)
		<b>\$ 11,653,952</b>	<b>\$ 12,165,793</b>
		<b>\$ 12,179,367</b>	<b>\$ 13,017,710</b>

<sup>(1)</sup> In preparing its 2011 comparative information, the Company has adjusted amounts reported previously in financial statements prepared in accordance with Canadian Generally Accepted Accounting Principles ("Canadian GAAP"). See Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements for an explanation of the transition to IFRS.

**ZENN Motor Company Inc.**  
**Unaudited Condensed Interim Consolidated Statements of Comprehensive Loss**  
**For the three and six months ended March 31**  
**(in Canadian dollars)**

	Notes	Three Months		Six Months	
		2012	2011 <sup>(1)</sup>	2012	2011 <sup>(1)</sup>
<b>Expenses</b>					
General and administrative	11,12	\$ 348,821	\$ 651,211	\$ 714,694	\$ 1,211,244
Engineering and development	8,11,12	-	167,191	3,330	254,918
Marketing and business development	11,12	1,257	84,757	1,542	170,728
		<b>350,078</b>	903,159	<b>719,566</b>	1,636,890
<b>Interest Income</b>					
		<b>2,578</b>	9,001	<b>6,276</b>	20,087
<b>Loss from continuing operations before undernoted items</b>					
		<b>(347,500)</b>	(894,158)	<b>(713,290)</b>	(1,616,803)
Legal fees and expense reimbursements		-	(370,486)	-	(370,486)
Investment write-off		-	(201,760)	-	(201,760)
<b>Loss from continuing operations</b>					
		<b>(347,500)</b>	(1,466,404)	<b>(713,290)</b>	(2,189,049)
<b>Loss from discontinued operations</b>					
	5,11	<b>(39,664)</b>	(67,905)	<b>(77,097)</b>	(141,171)
<b>Net Loss</b>					
		<b>(387,164)</b>	(1,534,309)	<b>(790,387)</b>	(2,330,220)
<b>Other Comprehensive Income</b>					
		-	-	-	-
<b>Total Comprehensive Loss</b>					
		<b>\$(387,164)</b>	<b>\$(1,534,309)</b>	<b>\$(790,387)</b>	<b>\$(2,330,220)</b>
<b>Loss per share, basic and diluted</b>					
From continuing operations		<b>\$(0.01)</b>	\$(0.04)	<b>\$(0.02)</b>	\$(0.06)
From discontinued operations		<b>\$(0.00)</b>	\$(0.00)	<b>\$(0.00)</b>	\$(0.00)
<b>Loss per share, basic and diluted</b>					
		<b>\$(0.01)</b>	\$(0.04)	<b>\$(0.02)</b>	\$(0.06)
<b>Weighted average number of common shares outstanding</b>					
Basic and diluted		<b>37,332,913</b>	37,219,778	<b>37,332,913</b>	37,217,496

<sup>(1)</sup> In preparing its 2011 comparative information, the Company has adjusted amounts reported previously in financial statements prepared in accordance with Canadian GAAP. See Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements for an explanation of the transition to IFRS.

**ZENN Motor Company Inc.**  
**Unaudited Condensed Interim Consolidated Statements of Changes in Shareholders' Equity**  
**For the six months ended March 31**  
**(in Canadian dollars)**

	Notes	No. of Shares	Share Capital	Contributed Surplus	Warrant Capital	Deficit	Total Shareholders' Equity
<b>Balances, September 30, 2011<sup>(1)</sup></b>		<b>37,332,913</b>	<b>\$52,398,685</b>	<b>\$4,134,763</b>	<b>\$ -</b>	<b>\$(44,367,655)</b>	<b>\$12,165,793</b>
Net loss for the period		-	-	-	-	(790,387)	(790,387)
Other comprehensive loss		-	-	-	-	-	-
Total other comprehensive loss		-	-	-	-	(790,387)	(790,387)
Comprehensive loss for the period		-	-	-	-	(790,387)	(790,387)
Transactions with shareholders							
Exercise of Options		-	-	-	-	-	-
Issuance of shares		-	-	-	-	-	-
Stock based compensation in period	11	-	-	278,546	-	-	278,546
Total contributions by and distributions to shareholders		-	-	278,546	-	-	278,546
<b>Balances, March 31, 2012</b>		<b>37,332,913</b>	<b>\$52,398,685</b>	<b>\$4,413,309</b>	<b>\$ -</b>	<b>\$(45,158,042)</b>	<b>\$11,653,952</b>
<b>Balances, October 1, 2010</b>		<b>37,215,263</b>	<b>\$ 52,239,586</b>	<b>\$ 3,238,394</b>	<b>\$ 170,524</b>	<b>\$(39,868,953)</b>	<b>\$ 15,779,551</b>
Net loss for the period		-	-	-	-	(2,330,220)	(2,330,220)
Other comprehensive loss		-	-	-	-	-	-
Total other comprehensive loss		-	-	-	-	(2,330,220)	(2,330,220)
Comprehensive loss for the period		-	-	-	-	(2,330,220)	(2,330,220)
Transactions with shareholders							
Exercise of Options		-	-	-	-	-	-
Issuance of shares	15	45,150	75,000	-	-	-	75,000
Transfer Warrants to Contribution Surplus		-	-	170,524	(170,524)	-	-
Stock based compensation in period	11	-	-	312,145	-	-	312,145
Total contributions by and distributions to shareholders		45,150	75,000	482,669	(170,524)	-	387,145
<b>Balances, March 31, 2011<sup>(1)</sup></b>		<b>37,260,413</b>	<b>\$52,314,586</b>	<b>\$3,721,063</b>	<b>\$ -</b>	<b>\$(42,199,173)</b>	<b>\$13,836,476</b>

<sup>(1)</sup> In preparing its 2011 comparative information, the Company has adjusted amounts reported previously in financial statements prepared in accordance with Canadian GAAP. See Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements for an explanation of the transition to IFRS.

**ZENN Motor Company Inc.**  
**Unaudited Condensed Interim Consolidated Statements of Cash Flows**  
**For the three and six months ended March 31**  
**(in Canadian dollars)**

		Three Months		Six Months	
	Notes	2012	2011 <sup>(1)</sup>	2012	2011 <sup>(1)</sup>
<b>Cash flows provided by (used in) operations</b>					
Net loss from continuing operations for period		\$ (347,500)	\$ (1,466,404)	\$ (713,290)	\$ (2,189,049)
Items not affecting cash					
Amortization		1,648	20,933	4,226	42,941
Loss/(Gain) on sale of property and equipment		(125)	748	(125)	(1,810)
Write off of advances		-	201,760	-	201,760
Expense reimbursement through share issuance	15	-	75,000	-	75,000
Stock based compensation	11	116,379	199,234	274,452	310,112
		<b>(229,598)</b>	<b>(968,729)</b>	<b>(434,737)</b>	<b>(1,561,046)</b>
Net changes in non-cash working capital					
Prepaid expenses and sundry assets		(56,522)	(309,655)	(42,012)	(312,322)
Accounts payable and accrued liabilities		(116,145)	(133,192)	(307,856)	50,804
		<b>(402,265)</b>	<b>(1,411,576)</b>	<b>(784,605)</b>	<b>(1,822,564)</b>
<b>Investing</b>					
Short-term investments		-	(1,000,000)	750,000	2,000,000
EESstor Equity Investment		(49,458)	-	(49,458)	-
Proceeds on disposal of property and equipment		125	196	125	9,929
Acquisition of property and equipment		-	-	-	(11,129)
		<b>(49,333)</b>	<b>(999,804)</b>	<b>700,667</b>	<b>1,998,800</b>
<b>Financing</b>					
Issuance of Shares		-	-	-	-
		-	-	-	-
Cash used in discontinued operations		(38,031)	(84,431)	(71,577)	(244,954)
Net change in cash		(489,629)	(2,495,811)	(155,515)	(68,718)
Cash, beginning of period		1,249,279	2,901,545	915,165	474,452
<b>Cash, end of period</b>		<b>\$ 759,650</b>	<b>\$ 405,734</b>	<b>\$ 759,650</b>	<b>\$ 405,734</b>

<sup>(1)</sup> In preparing its 2011 comparative information, the Company has adjusted amounts reported previously in financial statements prepared in accordance with Canadian GAAP. See Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements for an explanation of the transition to IFRS.

**1. NATURE OF OPERATIONS AND GOING CONCERN**

ZENN Motor Company Inc. (the "Company") is incorporated under the Business Corporations Act (Ontario) and is listed on the TSX Venture Exchange under the symbol ZNN. The Company's head office is located at 85 Scarsdale Road, Suite 100, Toronto, Ontario. The Company's focus is to capitalize on certain exclusive and non-exclusive rights to purchase and deploy an energy storage technology currently under development by EESstor, Inc. (EESstor) (see Notes 6 and 7).

Previously, the Company was involved in the development, assembly and distribution of a fully electric low speed vehicle (LSV) called the ZENN™. In April 2010, the Company discontinued the manufacturing of the ZENN™.

The Company's success depends on the completion and commercialization of EESstor's energy storage technology. There is no assurance that EESstor will be successful in the completion of the development and commercialization of its products. Based on its current operating and financial plans, management of the Company believes the current level of cash and short-term investments will be sufficient to fund the Company's planned operations for fiscal 2012; however, if the Company requires additional cash resources to fund operations, there is no assurance that the Company will be able to obtain the required cash resources to fund operations. Accordingly, the financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classifications of liabilities that may result from the possible inability of the Company to continue as a going concern.

**2. STATEMENT OF COMPLIANCE**

These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34"), as issued by the International Accounting Standards Board ("IASB"), using the accounting policies the Company expects to adopt in its consolidated financial statements as at and for the financial year ending September 30, 2012. These accounting policies are disclosed in Note 3 of the Company's 2012 first quarter condensed interim consolidated financial statements. The condensed interim consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"), certain disclosures that are required to be included in the annual consolidated financial statements prepared in accordance with IFRS were included in the Company's 2012 first quarter condensed interim consolidated financial statements for the comparative annual period in Notes 19 through 20. The Company's date of transition to IFRS (the "Transition Date") was October 1, 2010.

These unaudited condensed interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements of ZENN Motor Company Inc. for the years ended September 30, 2011 and 2010 with consideration given to the IFRS transition disclosures included in Note 13 to these statements, Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements and the additional annual disclosures in Notes 19 through 20.

These unaudited condensed interim consolidated financial statements were authorized for issuance by the Board of Directors of the Company on May 28, 2012.

### **3. SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Preparation**

The unaudited condensed interim consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries ZENN Motor Company Limited, ZENN Capital Inc., ZENEnergy Inc., and ZMC America, Inc. Intercompany transactions and balances are eliminated on consolidation.

The unaudited condensed interim consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair value, as explained in the accounting policy below. The Company's financial year end is September 30. The unaudited condensed interim consolidated financial statements are presented in Canadian dollars, which is the Company's functional currency.

#### **Use of Estimates**

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Significant areas requiring the use of management estimates relate to the determination of the useful lives of property and equipment for amortization purposes, inventory impairment, amounts recorded as accrued liabilities, valuation of stock options, impairment assessment of the Technology Agreement and the investment in EESstor, valuation allowance on future tax assets and the fair value of financial instruments.

#### **EESstor Technology Rights**

The cost incurred to acquire certain exclusive and non-exclusive rights to purchase and deploy EESstor's electric energy storage unit ("EESU"), as set out in the Technology Agreement (the "Agreement") between the two companies is being capitalized. The amortization period will be determined once the EESU technology is available for use. The Company performs an impairment evaluation of the Agreement yearly or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. In the event that the Agreement is terminated and the Company does not fully acquire the purchase and deployment rights as set out therein, the capitalized costs will be written off to operations. As at March 31, 2012, no events or changes in circumstances had occurred which indicated that the carrying amount of the rights under the Agreement may not be fully recoverable (see Note 6).

#### **Investment in EESstor, Inc.**

The Company has an investment in the common shares of EESstor which is categorized as an "available for sale" financial instrument. The Company does not have significant influence, control or joint control over EESstor. The common shares of EESstor do not have a quoted market price in an active market and fair value cannot be reliably measured; accordingly, the shares are carried at cost. The Company would recognize a loss on this investment if there were a permanent impairment in the value of the investment. As at March 31, 2012, no events or changes in circumstances had occurred which would lead to impairment in the value of the investment (see Note 7).

**3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

**Accounting for Stock-Based Payments and Compensation**

The Company applies a fair value based method of accounting for all stock-based payments ("Payments"). Under this method the Company recognizes compensation expense for employee stock option awards, based on the grant date fair value, for each tranche installment over the vesting period of the options. Each installment is valued separately, based on assumptions determined from historical data, and recognized as compensation expense over each installment's individual tranche vesting period and the offset is credited to contributed surplus. Forfeiture estimates are recognized in the period they are estimated and are revised for actual forfeitures in subsequent periods. Consideration received upon the exercise of stock options is credited to share capital and the related contributed surplus is transferred to share capital.

**4. ACCOUNTING PRONOUNCEMENTS ISSUED BUT NOT YET EFFECTIVE**

**IFRS 9, Financial Instruments:**

In October 2010, the IASB issued IFRS 9, Financial Instruments ("IFRS 9"). IFRS 9, which replaces IAS 39, Financial Instruments: Recognition and Measurement, establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. This new standard is effective for annual periods beginning on or after January 1, 2013. The Company is assessing the impact of this new standard on its consolidated financial statements.

***IFRS 10, Consolidated Financial Statements***

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements ("IAS 27") that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 Consolidation — Special Purpose Entities. IFRS 10 establishes a single control model that applies to all entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore are required to be consolidated by a parent, compared with the requirements that were in IAS 27. Therefore, IFRS 10 may change which entities are within a group. The standard is not applicable until annual periods beginning on or after January 1, 2013, but is available for early adoption. The Company is assessing the impact of this new standard.

***IFRS 12, Disclosure of Interests in Other Entities***

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31, Investment in Joint Ventures and IAS 28, Investment in Associates. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. The standard is not applicable until annual periods beginning on or after January 1, 2013, but is available for early adoption. The Company is assessing the impact of this new standard.

**IFRS 13 Fair Value Measurement**

In May 2011, the IASB issued IFRS 13 Fair Value Measurement ("IFRS 13"). IFRS 13, which is to be applied prospectively, is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted.

IFRS 13 defines fair value, provides a framework for measuring fair value and includes disclosure requirements for fair value measurements. IFRS 13 will be applied in most cases when another IFRS requires (or permits) fair value measurement. The Company is assessing the impact of this new standard.



**ZENN Motor Company Inc.**  
**Notes to Unaudited Condensed Interim Consolidated Financial Statements**  
**March 31, 2012**

**5. DISCONTINUED OPERATIONS**

The Company completed the wind down of its LSV business operations announced in December 2009, with the exception of continuing to provide customer support. The Company has segregated assets, liabilities and results of operations specifically identifiable with the discontinued operations from those of the ongoing business.

The following tables set out the assets and liabilities related to discontinued operations:

	March 31, 2012	September 30, 2011 <sup>(1)</sup>
<b>Current assets of discontinued operations</b>		
Accounts receivable	\$ 2,368	\$ 337
Inventory	122,379	127,205
Prepaid and sundry assets	28,960	30,860
	<b>\$ 153,707</b>	<b>\$ 158,402</b>
<b>Long lived assets of discontinued operations</b>		
Property and equipment	\$ 1,190	\$ 2,567
Prepaid insurance	65,333	79,333
	<b>\$ 66,523</b>	<b>\$ 81,900</b>
	March 31, 2012	September 30, 2011 <sup>(1)</sup>
<b>Current liabilities of discontinued operations</b>		
Trade accounts payable and accrued liabilities	\$ 7,677	\$ 14,888
Warranty accrual	311,778	323,213
	<b>\$ 319,455</b>	<b>\$ 338,101</b>

The following table sets out the results of operations related to discontinued operations:

	Three Months Ended March 31,		Six Months Ended March 31,	
	2012	2011 <sup>(1)</sup>	2012	2011 <sup>(1)</sup>
Revenue	\$ 14,730	\$ 16,098	\$ 32,530	\$ 35,094
Cost of goods sold	6,140	10,042	11,185	20,304
Gross profit or (loss)	8,590	6,056	21,345	14,790
Expenses	48,254	73,961	98,442	155,961
<b>Loss from discontinued operations</b>	<b>\$(39,664)</b>	<b>\$(67,905)</b>	<b>\$(77,097)</b>	<b>\$(141,171)</b>

<sup>(1)</sup> In preparing its 2011 comparative information, the Company has adjusted amounts reported previously in financial statements prepared in accordance with Canadian Generally Accepted Accounting Principles ("Canadian GAAP"). See Note 18 to the Company's 2012 first quarter unaudited condensed interim consolidated financial statements for an explanation of the transition to IFRS.

**6. EESTOR TECHNOLOGY RIGHTS**

On August 24, 2004, the Company entered into the Agreement with EESstor, a privately owned corporation based in the United States. Under the terms of the Agreement, and subsequent amendments on November 26, 2004, September 30, 2005, August 16, 2006 and January 22, 2007, the Company may at its discretion and upon payment of defined milestone payments totaling US\$2,500,000, acquire the right to purchase and deploy EESstor's electrical energy storage unit (the "EESU") in certain exclusive and non-exclusive markets.

As of March 31, 2012, the Company has made a total of US\$2,000,000 (CDN\$2,303,275) in defined milestone payments to EESstor pursuant to the Agreement, including a milestone payment of US\$700,000 (CDN\$793,130) in May 2009 following independent verification of EESstor's work product meeting or exceeding predefined permittivity standards.

The remaining and final milestone payment under the Agreement of US\$500,000 is payable 15 business days following independent verification of a production quality EESU meeting defined operating parameters.

**7. INVESTMENT IN EESTOR, INC.**

In April 2007, the Company made a US\$2,500,000 investment in the common shares of EESstor for an approximate 3.8% equity interest. The carrying cost of the investment, including all related costs totaled CDN\$2,857,815. Under the terms of the investment, the Company acquired the right to invest up to an additional US\$5,000,000 at the same price per share, upon independent verification of permittivity results of EESstor's work product.

In May 2009, the Company received independent verification of the permittivity results permitting it to exercise its option to make an additional investment in EESstor. In July, 2009 the Company made an additional investment in EESstor in the amount of US\$5,000,000 (CDN\$5,816,956).

In March 2012, the Company made an additional investment in the common shares of EESstor, in the amount of US\$50,084 (CDN\$49,458). As a result of the three investments, the Company holds an approximate 10.7% interest in the share capital of EESstor.

**8. DEVELOPMENT COSTS**

As of March 31, 2012, the Company has not deferred any development costs to future periods. Projects were considered to be in the research phase and therefore were expensed to engineering and development expense.

**9. MANAGEMENT OF CAPITAL**

The Company's objective when managing capital is to maintain its ability to continue as a going concern for the benefit of shareholders and other stakeholders by balancing cash conservation and prudent investment in its operations in order to further its business objectives.

Working capital management is fundamental to the broader management of capital. The Company has a defined investment policy restricting the investment of cash balances to term deposits and bankers' acceptances. Non-cash working capital is managed with defined business practices and policies intended to optimize the investment and safeguard the assets.

**9. MANAGEMENT OF CAPITAL (cont'd)**

The Company includes equity in its definition of capital. Equity is comprised of capital stock, contributed surplus and deficit. The Company's approach to raising equity has been to raise sufficient capital to take the Company toward a target milestone, with an objective of successive capital raises being at a higher price and therefore less dilutive for shareholders. To secure additional capital to pursue its objectives, the Company may raise additional funds through the issuance of equity. The Company's ability to continue with its incremental raise strategy is a function of many factors, including the state of the capital markets, and there is no assurance that this approach will be practical on a go forward basis.

The Company is not subject to any external capital requirements.

There have been no changes with respect to the overall capital management strategy during the three and six months ended March 31, 2012.

**10. STOCK OPTIONS**

**Stock Option Plan**

The Company has a stock option plan (the "Plan") which authorizes the Board to issue options to employees, directors and consultants providing services to the Company or its subsidiaries. The Plan is structured as a "floating plan". Under the terms of the Plan, the number of shares issuable under stock options and the performance warrants cannot exceed 10% of the outstanding common shares of the Company. The Company sets the exercise price based on the closing market price at the time of the grant. The Company may grant options for a term not to exceed ten years. The Company's practice has been to vest options over a three year period; however during the year ended September 30, 2011, options were granted to certain Senior Management and Directors that have the potential to vest within a twelve month period, expiring two years from the set vesting date. The vesting of the options is conditional on a public announcement from the Company's partner EEStor showing significant progress in its technology development. The options were granted in lieu of cash compensation and additional responsibilities as a result of the significant reduction made in personnel and resources. If the required public announcement does not transpire within the specified time frame, the options will expire at the end of the twelve month period. In the event of a takeover bid which results in the Offeror exercising control of the Company, stock options which might otherwise not be vested may be exercised and tendered as part of the takeover transaction.

The following tables outline the stock option transactions and numbers outstanding:

	Outstanding		Exercisable	
	Number of Options	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
<b>Balance September 30, 2011</b>	<b>3,276,766</b>	<b>\$ 1.99</b>		
Granted	-	-		
Exercised	-	-		
Expired/Cancelled	(278,200)	\$ (2.44)		
<b>Balance December 31, 2011</b>	<b>2,998,566</b>	<b>\$ 1.95</b>	<b>1,641,366</b>	<b>\$ 2.51</b>
Granted	30,000	\$ 0.78		
Exercised	-	-		
Expired/Cancelled	(258,466)	\$ (2.69)		
<b>Balance March 31, 2012</b>	<b>2,770,100</b>	<b>\$ 1.87</b>	<b>1,608,631</b>	<b>\$ 2.37</b>

**ZENN Motor Company Inc.**  
**Notes to Unaudited Condensed Interim Consolidated Financial Statements**  
**March 31, 2012**

**10. STOCK OPTIONS (cont'd)**

Options Outstanding at March 31, 2012:

Range of exercise prices	Options outstanding			Options exercisable	
	Number outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price	Number outstanding	Weighted average exercise price
\$0.25 to \$1.25	560,000	2.87	\$ 0.74	-	-
\$1.26 to \$2.50	1,246,100	2.76	\$ 1.55	644,631	\$ 1.50
\$2.51 to \$3.75	704,800	0.80	\$ 2.56	704,800	\$ 2.56
\$3.76 to \$5.00	259,200	0.49	\$ 4.00	259,200	\$ 4.00
<b>Total</b>	<b>2,770,100</b>	<b>2.07</b>	<b>\$ 1.87</b>	<b>1,608,631</b>	<b>\$ 2.37</b>

**11. STOCK-BASED COMPENSATION AND STOCK-BASED PAYMENTS**

In the three and six months ended March 31, 2012, the Company recorded \$118,259 and \$278,546 respectively (2011 - \$200,122 and \$312,145 respectively) in stock based compensation costs. Of this amount, \$116,379 and \$270,310 (2011 - \$173,450 and \$259,645) was included in general and administrative expenses, \$nil and \$4,142 (2011 - \$15,086 and \$22,147) in the engineering and development and \$nil and \$nil (2011 - \$10,698 and \$28,320) in marketing and business development expenses. As well, \$1,880 and \$4,094 (2011 - \$888 and \$2,033) in the loss from discontinued operations.

The fair value of options and warrants is determined using the Black-Scholes option pricing model with the following weighted average assumptions: (i) dividend yield of 0% (2011 - 0%), (ii) expected volatility of approximately 92% (2011 - 88%), (iii) risk free interest rate of 1.08% (2011 - 1.7%), and (iv) the expected life of 3 years (2011 - 3 years). The Company includes an estimated forfeiture rate, with actual forfeitures reversed in the period they occur. The weighted average fair value of the cost of grants in the period was approximately \$0.78 (2011 - \$0.86) per instrument.

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**12. EMPLOYEE BENEFITS EXPENSE**

Employee benefits expense included in the general and administrative expenses is as follows:

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>March 31, 2012</b>		<b>March 31, 2012</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Wages and salaries	\$ 94,946	\$ 213,932	\$ 178,620	\$ 476,830
Statutory deductions	7,444	13,929	12,753	29,165
Stock-based compensation	116,379	173,450	270,310	259,645
	<b>\$ 218,769</b>	<b>\$ 401,311</b>	<b>\$ 461,683</b>	<b>\$ 765,640</b>

Employee benefits expense included in the engineering and development expenses is as follows:

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>March 31, 2012</b>		<b>March 31, 2012</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Wages and salaries	\$ -	\$ 107,599	\$(874)	\$ 204,768
Statutory deductions	-	11,858	-	18,785
Stock-based compensation	-	15,086	4,142	22,147
	<b>\$ -</b>	<b>\$ 134,543</b>	<b>\$ 3,268</b>	<b>\$ 245,700</b>

Employee benefits expense included in the marketing and business development expenses is as follows:

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>March 31, 2012</b>		<b>March 31, 2012</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Wages and salaries	\$(120)	\$ 65,178	\$(120)	\$ 124,766
Statutory deductions	-	4,630	-	7,599
Stock-based compensation	-	10,698	-	28,320
	<b>\$(120)</b>	<b>\$ 80,506</b>	<b>\$(120)</b>	<b>\$ 160,685</b>

**13. TRANSITION TO IFRS**

The accounting policies set out in Note 3 to the Company's 2012 first quarter condensed interim consolidated financial statements for the three months ended December 31, 2011 have been applied in preparing the financial statements for the three and six months ended March 31, 2012, the comparative information presented in these unaudited condensed interim consolidated financial statements for the three and six months ended March 31, 2011 and in preparation of an opening IFRS statement of financial position at October 1, 2010 (the Company's date of transition to IFRS) and statements of financial position at March 31, 2011 and September 30, 2011.

In preparing its opening IFRS statement of financial position, the Company has adjusted amounts reported previously in financial statements prepared in accordance with previous Canadian GAAP. An explanation of how the transition from previous Canadian GAAP to IFRS has affected the Company's financial position, comprehensive income and cash flows is provided in the Company's 2012 first quarter condensed interim consolidated financial statements.

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**13. TRANSITION TO IFRS (cont'd)**

An explanation of how the transition from previous Canadian GAAP to IFRS has affected the company's financial position, comprehensive loss and cash flow is set out in the following tables and the notes that accompanying the tables.

Reconciliation of financial position and shareholders' equity at March 31, 2011:

March 31, 2011	Canadian GAAP	Reclassification for IFRS Presentation	Note	IFRS Balance
<b>Assets</b>				
<b>Current</b>				
Cash	\$ 405,734	\$ -		\$ 405,734
Short-term investments	2,600,200	-		2,600,200
Prepaid expenses and sundry assets	282,376	-		282,376
Current assets of discontinued operations	181,456	-		181,456
	<b>3,469,766</b>	-		<b>3,469,766</b>
<b>Property and equipment</b>	<b>69,244</b>	-		<b>69,244</b>
<b>EEStor technology rights</b>	<b>2,303,275</b>	-		<b>2,303,275</b>
<b>Investment in EEStor, Inc.</b>	<b>8,674,771</b>	-		<b>8,674,771</b>
<b>Long lived assets of discontinued operations</b>	<b>96,464</b>	-		<b>96,464</b>
	<b>\$ 14,613,520</b>	<b>\$ -</b>		<b>\$ 14,613,520</b>
<b>Liabilities</b>				
<b>Current</b>				
Accounts payable and accrued liabilities	\$ 506,235	\$ -		\$ 506,235
Current liabilities of discontinued operations	270,809	-		270,809
	<b>\$ 777,044</b>	<b>\$ -</b>		<b>\$ 777,044</b>
<b>Shareholders' Equity</b>				
Share capital	\$ 52,314,586	\$ -		\$ 52,314,586
Contributed surplus	3,491,985	229,078	13a	3,721,063
Deficit	(41,970,095)	(229,078)	13a	(42,199,173)
	<b>\$ 13,836,476</b>	<b>\$ -</b>		<b>\$ 13,836,476</b>
	<b>\$ 14,613,520</b>	<b>\$ -</b>		<b>\$ 14,613,520</b>

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**13. TRANSITION TO IFRS (cont'd)**

Reconciliation of comprehensive loss for the three months ended March 31, 2011:

March 31, 2011	Canadian GAAP	Reclassification for IFRS presentation	Notes	Adjustments	Notes	IFRS
<b>Expenses</b>						
General and administrative	\$ 685,174	\$ 6,907	13b	\$(40,870)	13a	\$ 651,211
Engineering and development	158,268	13,728	13b	(4,805)	13a	167,191
Marketing and business development	105,213	249	13b	(20,705)	13a	84,757
Foreign exchange loss (gain)	(49)	49	13b	-		-
Amortization	20,933	(20,933)	13b	-		-
	969,539	-		(66,380)		903,159
<b>Interest Income</b>	9,001	-		-		9,001
<b>Loss from continuing operations</b>	(960,538)	-		66,380		(894,158)
Legal fees and expense reimbursements	(370,486)	-		-		(370,486)
Investment write-off	(201,760)	-		-		(201,760)
<b>Loss from continuing operations</b>	(1,532,784)	-		66,380		(1,466,404)
<b>Loss from discontinued operations</b>	(68,375)	-		470	13a	(67,905)
<b>Net loss and comprehensive loss</b>	\$ (1,601,159)	\$ -		\$ 66,850		\$ (1,534,309)

Reconciliation of comprehensive loss for the six months ended March 31, 2011:

March 31, 2011	Canadian GAAP	Reclassification for IFRS presentation	Notes	Adjustments	Notes	IFRS
<b>Expenses</b>						
General and administrative	\$ 1,254,477	\$ 15,598	13b	\$(58,831)	13a	\$ 1,211,244
Engineering and development	239,538	26,826	13b	(11,446)	13a	254,918
Marketing and business development	187,176	498	13b	(16,946)	13a	170,728
Foreign exchange loss (gain)	(19)	19	13b	-		-
Amortization	42,941	(42,941)	13b	-		-
	1,724,113	-		(87,223)		1,636,890
<b>Interest Income</b>	20,087	-		-		20,087
<b>Loss from continuing operations</b>	(1,704,026)	-		87,223		(1,616,803)
Legal fees and expense reimbursements	(370,486)	-		-		(370,486)
Investment write-off	(201,760)	-		-		(201,760)
<b>Loss from continuing operations</b>	(2,276,272)	-		87,223		(2,189,049)
<b>Loss from discontinued operations</b>	(142,815)	-		1,644	13a	(141,171)
<b>Net loss and comprehensive loss</b>	\$ (2,419,087)	\$ -		\$ 88,867		\$ (2,330,220)

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**13. TRANSITION TO IFRS (cont'd)**

**(a) IFRS 2 Stock-based compensation ("IFRS 2")**

As described in Notes 10 and 11, the Company has granted stock-based compensation to directors officers and employees. The Company applied IFRS 2 to its unsettled stock-based compensation arrangements at October 1, 2010 which requires that stock-based compensation be measured based at the fair value at the time of the grant for each vesting instalment, over the vesting period of the options. Forfeiture estimates are recognized in the period they are estimated and are revised for actual forfeitures in subsequent periods.

The Company previously accounted for these stock-based compensation arrangements as one grant and expensed over the vesting period under previous Canadian GAAP. The contributed surplus has been adjusted to reflect the change in method for the outstanding stock-based compensation to be consistent with the Company's accounting policies, with the difference recorded in retained earnings at transition.

The impact arising from the change is summarized as follows:

	Three months ended March 31, 2011	Six months ended March 31, 2011
Consolidated statement of comprehensive income:		
Operating Costs		
Continued Operations	\$ 66,380	\$ 87,223
Discontinued Operations	470	1,644
<b>Decrease in stock-based compensation</b>	<b>\$ 66,850</b>	<b>\$ 88,867</b>

	March 31, 2011
Consolidated statement of financial position:	
Increase (Decrease) to contributed surplus	\$ 229,078
Increase (Decrease) in deficit	\$ 229,078

**(b) Expense classification**

IFRS 1 requires the Company to present an analysis of expenses recognized in the profit or loss using a classification based on either the nature or the function within the Company. The Company has elected to present the consolidated condensed statement of comprehensive loss using the function classification for expense; accordingly a reclassification of the depreciation and amortization and foreign exchange expense previously presented is required. In selecting the function classification the Company is required to provide further details such as employee benefits and property and amortization expense included in the function.



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**14. COMMITMENTS**

The Company is contracted for minimum lease payments relating to premises as follows:

2012	\$	60,819
2013		40,546
	\$	<b>101,365</b>

**15. RELATED PARTY TRANSACTIONS**

**Key Management Personnel Compensation**

Key management personnel are those individuals having authority and responsibility for planning, directing and controlling the activities of the Company, including members of the Company's Board of Directors. The Company considers key management to be the members of the Board of Directors, the Chief Executive Officer and the Chief Financial Officer.

Key management personnel may also participate in the Company's stock-based compensation plans. See Note 13 to the Company's 2011 annual financial statements reported under Canadian GAAP and Note 10 above.

The remunerations of key management personnel during the three and six months ended were as follows:

	Three Months Ended		Six Months Ended	
	March 31		March 31	
	2012	2011 <sup>(1)</sup>	2012	2011 <sup>(1)</sup>
Wages and Salaries	\$ 71,356	\$ 155,086	\$ 130,250	\$ 360,350
Statutory Deductions	3,362	10,871	5,428	19,041
Stock-based compensation	115,798	170,738	264,405	256,173
	<b>\$ 190,516</b>	<b>\$ 336,695</b>	<b>\$ 400,083</b>	<b>\$ 635,564</b>

<sup>(1)</sup> also includes remuneration for the President and Chief Operating Officer, not applicable in current year

As at March 31, 2012 the outstanding balance payable to the Company's Board of Directors was \$42,125 for Director's fees.

**Related party transactions included in prior year results**

In the prior year quarter ended March 31, 2011, the Company provided Mr. Clifford, in his capacity as a non-management Director and former CEO of the Company, a \$45,000 consulting retainer subsequent to the expiry of his employment.

As previously disclosed in the prior year quarter ended March 31, 2011, the Company reimbursed Mr. Clifford a total of \$325,000 for certain professional and advisory fees incurred by him in connection with various discussions and arrangements which the Company undertook with certain shareholders of the Company which resulted in the resignation and replacement of three directors. Of the total amount reimbursed, \$75,000 was satisfied by the issuance of 45,150 shares of the Company to Mr. Clifford with the remainder paid in cash.

**16. SEGMENTED INFORMATION**

All of the Company's continuing operations and assets are located in Canada, which is the Company's single reportable geographical segment.

**17. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform to the current year's presentation, if necessary.

**18. SUBSEQUENT EVENTS**

**Non-brokered Private Placement**

On April 13, 2012 the Company completed a non-brokered private placement. The Company issued and sold 2,350,000 units at a price of \$0.85 per unit raising gross proceeds of \$1,997,500. Each unit consisted of one common share and one common share purchase warrant. Each share purchase warrant entitles the holder to acquire one common share at a price of \$1.35 until October 13, 2013.

The Company paid a finders' fee of \$139,825 and issued 164,500 finder's warrants in connection with the offering. Each finder's warrant entitles the holder to acquire one common share at a price of \$1.35 until October 13, 2013.

**Stock Options**

On April 18, 2012, as part of its annual compensation review the Company granted stock options to acquire an aggregate of 100,000 common shares to each of the directors of the Company other than James Kofman under the Company's stock option plan. Each option is exercisable to acquire one common share at a price of \$1.35. The options vest as to one-third on each of the 6, 18, and 24 month anniversaries of the date of grant and will expire five years from the date of grant.

The Company also granted to Mr. Kofman, Chairman and Interim Chief Executive Officer, 325,000 options. Each option is exercisable to acquire one common share at a price of \$1.35. The options vest as to 225,000 after 6 months, 50,000 after 18 months and the balance after two years and expire five years from the date of grant.

**Options Exercised**

Subsequent to the end of the period, holders of options with an expiry date of May 13, 2012 exercised 225,000 options for cash proceeds of \$303,750.

**Technology Agreement**

On May 15, 2012 the Company entered into a new technology agreement (the "New Technology Agreement") with EESor which increases and improves the Company's exclusive rights to purchase electrical energy storage units ("EESUs") under development by EESor.

Under the New Technology Agreement, among other rights, ZENN has received the exclusive, worldwide right to purchase EESUs from EESor for any vehicle, new or used, that uses electrical energy (excluding only one, two and three wheeled vehicles and those produced exclusively for the U.S. military or government) (a "Vehicle"). Under the old technology agreement ZENN had exclusive rights to vehicles with a curb weight up to 1,400 kilograms, net of the battery weight, but exclusions included pick-ups, trucks, SUVs, trams, buses and high performance sports cars. Under the New Technology Agreement there are no exclusions other than those described above.

**18. SUBSEQUENT EVENTS (cont'd)**

In consideration for the new expanded technology rights awarded, ZENN is required to pay to EESor US\$500,000 within two business days of signing the New Technology Agreement. In addition, the agreement provides for five staged payments tied to specific technical milestones aggregating US\$1.2 million. Each milestone must be independently verified and meet specific performance metrics including those relating to energy storage. Once EESor begins delivery of production quality EESUs, ZENN is to pay US\$3.8 million to EESor and a further US\$5 million on each anniversary of such payment for five years. Total payments under the New Technology Agreement are US\$30.5 million (including the US\$500,000 that was payable under the old agreement).

All payments under the new technology agreement, after the initial payment, are entirely at the discretion of ZENN. In the event that ZENN elects not to make any of the payments when due, its exclusive rights would revert to Vehicles with a curb weight of 1,400 kilograms or less, net of battery weight and its rights would be non-exclusive with respect to all other Vehicles.

The above is a summary only of the New Technology Agreement and is qualified in its entirety by the specific legal terms contained in that New Technology Agreement, which has been filed and is available for viewing on SEDAR.